



Company Membership



NTMA...the tool you need to survive and thrive in today's global economy!



What Is NTMA?

The National Tooling & Machining Association (NTMA) is the largest non-profit trade organization in the United States representing the precision custom manufacturing industry since 1943.

NTMA members supply the precision tooling and machining for vital industries including aerospace, agricultural implements, appliance, automotive, business machines, construction equipment, defense, electronics, environmental, nuclear, ordnance, transportation, and many more.



// We have been active members of the NTMA for more than 10 years. We were able to take advantage of opportunities we wouldn't have been aware of and avoid mistakes that could have put us out of business, if it were not for the NTMA. Any business owner in today's business climate that believes he has all the answers and doesn't need the support and insight of a strong trade organization, like the NTMA, is being shortsighted. The more we can work together, the stronger we all are! //

Ron Overton
CEO, Overton Industries
Mooresville, Indiana



Why You Need NTMA Today More Than Ever

NTMA membership will help you succeed in today's challenging manufacturing environment. Here's how:

Your Official Voice in Washington

NTMA maintains an important leadership role in Washington as an industry advocate through lobbying Senators, Representatives, their staff, and key federal agencies on important policy issues. NTMA organizes expert testimony before Congressional committees and actively serves on panels and task force groups to develop pro-industry legislation.

Free Advice & Technical Assistance

Do you need assistance with an OSHA related issue or require Labor Relations counseling? Are your employees struggling with a technical

problem in the shop? We can even help with Accounting and Tax issues. As an NTMA member, all of your employees have access to NTMA's Helpline to get the answers they need to keep your business on track and profitable.

Benchmarking Data

NTMA's Wage and Fringe Benefit Report and the Operating Costs and Executive Compensation Report are both industry recognized strategic planning tools. With the Wage & Fringe Benefit Report, participating members can see how their company's wages compare in over 20 different skill groups and fringes, including severance pay, vacation, and more, on a regional or local level. The OCEC Report shows participating members the data needed to evaluate your company's financial

position in relation to similar firms. This annual report is extremely useful in special situations such as renewing a bank credit line, obtaining equipment financing, and valuing a business for sale or purchase. The NTMA OCEC Report is the only report of its kind in this format.

Marketing Updates & Opportunities

Learn about new market trends, projections, conditions, and opportunities through comprehensive and timely reports designed to keep you a step ahead of the competition. Attend an NTMA Purchasing Fair at a discounted rate and meet face-to-face with key purchasers of tooling & machining at major U.S. manufacturers. You can even promote your company's capabilities through the NTMA Member Search feature – one of the first



NTMA Membership Benefits All Your Employees

NTMA membership is a perk you can include in every employee's benefits package because when you join NTMA, every employee in your company automatically becomes a member, too!

NTMA benefits extend to your employees in a number of ways, which includes the use of the Advice & Assistance Helpline. When faced with a business or technical problem, a solution is just a phone call away.

In addition, your employees can also qualify for special discounts on goods and services, such as:

- Car rentals
- Home office supplies
- Tools, and more!

NTMA gives your employees the help they need – when they need it – to make your business more productive and profitable.

// From networking, to seminars, to roundtable discussions, to a strong voice in Washington, the NTMA does it all! Having been a member since 1954, our organization has gathered a library of information that has helped our operations. The Wage & Fringe Benefit Survey Report and the industrial statistical data from the Operational Cost and Executive Compensation Report is top notch, providing a true comparison of our shop to others in the area and nationwide. //

Tom Shabluk
Allied Tool and Machine Co.
Saginaw, Michigan



searchable databases in the industry for sourcing precision custom manufacturing.

Programs & Services

Attract skilled employees through NTMA's Apprentice Recruitment or Placement Assistance Programs. Participate in local and national conferences and seminars to sharpen your business acumen, make new business contacts, and gain insight on how today's economy will affect your business tomorrow.

NTMA harnesses the purchasing power of the membership to bring discounts not only on consumables you use in your business each day, but also on larger investments – such as shop software.

More NTMA Member Benefits

Aside from the wealth of benefits and services you've already learned about, NTMA offers additional benefits and services to assist you in today's manufacturing environment. Here's what else your NTMA membership brings:

Periodicals & Publications, including:

- The Record, NTMA's monthly newsletter
- Business Management Advisories Manual
- Training manuals and textbooks

Marketing Services, including:

- Market Intelligence Reports
- Business & Customer Forecasts
- Business Conditions Report
- Discounted Lead Generation Services
- NTMA Company Search

Meetings & Conventions, including:

- National Conference & Convention
- Business Management Seminars
- Local Chapter & Tool Center Meetings
- Purchasing Fairs

Resource Centers, including:

- Environmental
- Human Resources
- Safety
- Technical

Let NTMA provide you with the tools you need to prosper in this increasingly competitive environment. Join NTMA today!



NTMA VISION

To become the premier center of knowledge to lead the U.S. precision custom manufacturing industry in continuing world leadership.

NTMA MISSION

To help members of the U.S. precision custom manufacturing industry achieve business success in a global economy through advocacy, advice, networking, information, programs, and services.

NTMA VALUES

Ethical Behavior

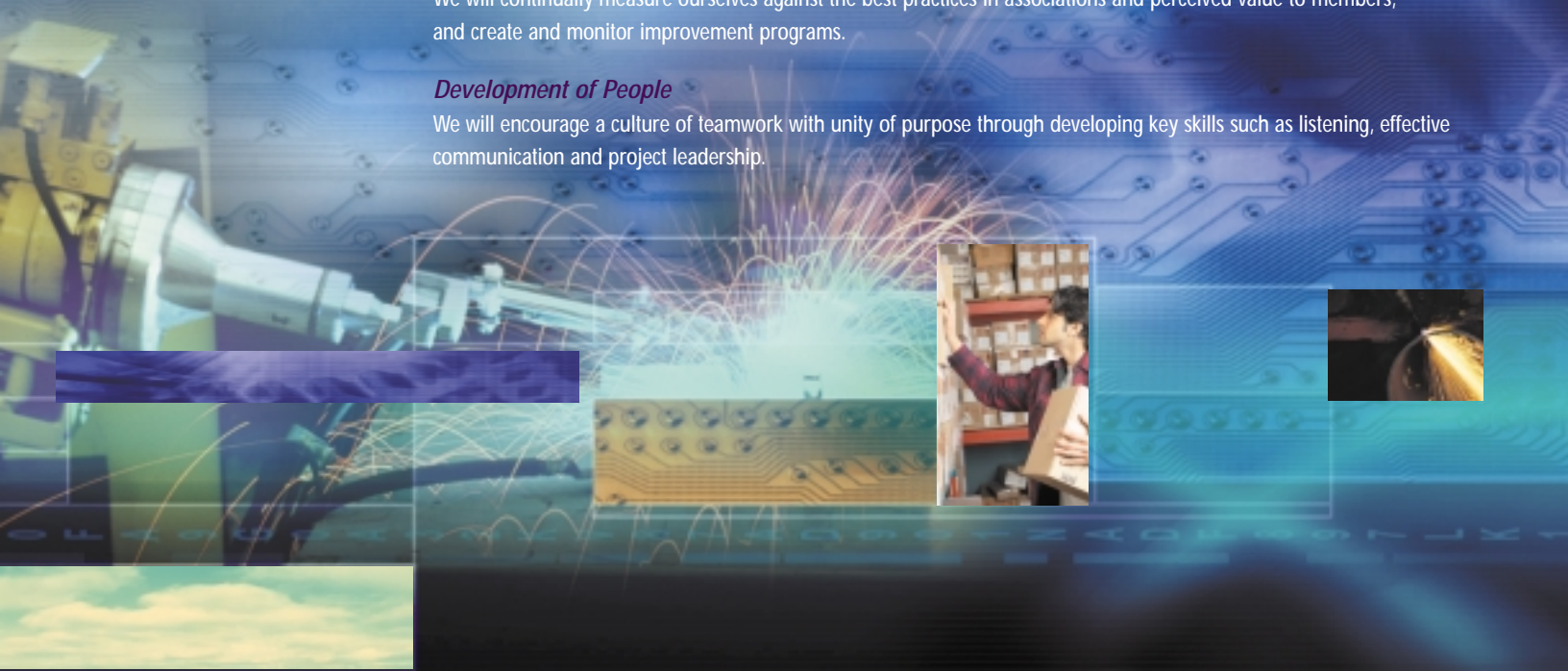
We will always operate with integrity and be guided by legal and fairness standards in all our business practices.

Commitment to Excellence

We will continually measure ourselves against the best practices in associations and perceived value to members, and create and monitor improvement programs.

Development of People

We will encourage a culture of teamwork with unity of purpose through developing key skills such as listening, effective communication and project leadership.



National Tooling & Machining Association
9300 Livingston Road
Fort Washington, MD 20744-4988

(800) 248-6862
www.ntma.org

// Whether it's a new machining process, a business strategy, or industry news, there is always something that I bring back from an NTMA convention that improves our performance. //

Michael Tamasi
Boston Centerless
Woburn, Massachusetts